

International Junior Brangus Breeders Association
Board of Directors Conference Call
Tuesday, January 8, 2019

Board Members

Present: Kendra Brull, Savannah Scott, Cassidy Polston, Jacob Jones, Brook Langford, Stratton Walck, Brianna Hicks

Absent: Allyson Polston, Faith Bice, Colton Leach

Advisors

Present: Bob Savoie, Jessica Maxwell, Tom Hayford, Ginger Prichard, Traci Middleton, Tyler Dean, Steve Densmore, Brandon Belt

Absent: None

Quorum Present? Yes.

Proceedings-

The meeting was called to order at 7:36 p.m. by Kendra Brull.

Roll was called by Jacob Jones.

Approval of Minutes-

Minutes of the November Conference Call, Fall Meeting, and December Conference Call were provided and reviewed by the board.

Cassidy Polston made a motion to approve the minutes of the November conference call, Fall Meeting, and December conference call, Savannah Scott seconded the motion. Motion passed unanimously.

Financial Report-

2018 IJBBA Financial Recap - The financial report was provided to the board and reviewed by Tyler. There are still 2 outstanding invoices from 2018. Ended the year with a profit of \$4,000+. Still have some IBBA receivables that have not been collected.

A motion to approve the Financial Report was made by Savannah Scott and seconded by Stratton Walck. Motion passed unanimously.

IJBBA Assumption of Financial Responsibility - Tyler provided an update on the IJBBA operating account with his suggestion being to utilize Bank of America for the account. They have lots of branches and would allow us to quickly get any cash deposited into a branch.

A motion to use Bank of America for the IJBBA Operating Account was made by Cassidy Polston and seconded by Stratton Walck. Motion passed unanimously.

A copy of an updated IJBBA Financial Policy and Procedure Guidelines was emailed to everyone before the call. Discussion of the guidelines followed.

A motion to adopt the IJBBA Financial Policy and Procedures Guidelines was made by Savannah Scott and seconded by Brook Langford. Motion passed unanimously.

Tyler reminded the board that in order to comply with the Guidelines they just passed the IJBBA Board would need to appoint advisors and/or board members to fill the positions outlined in the Guidelines.

A motion was made to appoint advisors Tom Hayford and Jessica Maxwell to the IJBBA Expense Approval Committee and advisors Ginger Pritchard and Traci Middleton to the IJBBA Auditing Committee by Rustin Anderson and seconded by Cassidy Polston. Motion passed unanimously.

A motion to set up the IJBBA account at Bank of America was made by Cassidy Polston and seconded by Stratton Walck. Motion passed unanimously.

IJBBA Legacy Foundation - Discussion and review of documents for the formation of the International Brangus Breeders Legacy Foundation. Documentation provided with the agenda for this meeting declares that Brandon Belt, Traci Middleton and Steve Densmore are creating this foundation for the benefit of IJBBA. Documentation lays out the formation, procedures, and by-laws. Approval will allow IJBBA LF to operate as a 501(C)(3) organization.

A motion to adopt all the documents submitted to the IJBBA Board of Directors concerning the formation of the International Junior Brangus Breeders Association Legacy Foundation documents as follows:

- **Certificate of Formation of Nonprofit Corporation – International Junior Brangus Breeders Legacy Formation**
- **International Junior Brangus Breeders Association Legacy Foundation Organizational Meeting Minutes**
- **International Junior Brangus Breeders Association Legacy Foundation By-Laws**
- **International Junior Brangus Breeders Association Legacy Foundation Procedures Handbook**
- **International Junior Brangus Breeders Association Legacy Foundation Conflict of Interest Policy**
- **International Junior Brangus Breeders Association Legacy Foundation Whistle Blower Policy**
- **International Junior Brangus Breeders Association Legacy Foundation Document Retention and Destruction Policy**

was made by Savannah Scott and seconded by Cassidy Polston. Motion passed unanimously.

A motion to approve the IJBBA LF logo presented was made by Stratton Walck and seconded by Savannah Scott. Motion passed unanimously.

NJBS-

Dates – July 14-20, 2019 in Texarkana, Arkansas.

Banquet Location Options – Discussed going back to the Holiday Inn Convention Center used in 2017 where the service was not very good, and the meal wasn't ready on time or using a caterer and a building at the fairgrounds. The hotel's bid is Roast Beef \$32/plate; Filet Minon \$41/plate; Ribeye \$55/plate. At the fairgrounds there are 2 other options including Arena where we have lunches or the building on fairgrounds where we had Skill-A-Thon in 2017. Catering for fairgrounds would be about half the cost of the convention center. Discussion between the options.

A motion to have the banquet at the fairgrounds was made by Cassidy Polston and seconded by Rustin Anderson. Motion passed unanimously.

NJBS Hotels – Tyler are working on setting up hotel blocks. Waiting on last contract. Will send out to board as soon as possible.

ARB/Percentage Heifer Show – Savannah and Tyler have put together numbers and rules which were provided with the agenda. Possibly 18 entries. The ARB is primarily a Texas junior show event currently. Discussion followed.

A motion to add the Brangus Percentage Show to the 2019 NJBS with the committee comprised of Savannah Scott, Brianna Hicks and Stratton Walck preparing the show rules, awards and schedule placement at the NJBS was made by Savannah Scott and seconded by Rustin Anderson. Motion passed unanimously.

Fundraising

2019 Legacy Heifer discussion – Picture will be provided February 1st. Keep talking to people and try grow the buyers group.

Ad Sales discussion – Keep working on them.

IJBBA Brand Item discussion – Wood is cut and in the dryer. Should be built by the end of February. Sixty to sixty-five brands should easily fit and are being sold now. Brianna having problems developing the sales brochure.

NJBS Committee Reports

Awards Planning: Faith Bice - Chair, Savannah Scott, Cassidy Polston, Briana Hicks, Stratton Walck, Tom Hayford, Jessica Dean

Committee is working on it

Show Decorations: Allyson Polston - Chair, Savannah Scott, Jacob Jones, Rustin Anderson, Brook Langford, Jessica Maxwell, Tom Hayford

No update.

Opening Ceremonies: Jacob Jones - Chair, Allyson Polston, Faith Bice, Brook Langford, Stratton Walck, Ginger Pritchard, Bob Savoie

No update.

IJBBA Committee Reports

Legacy Conference: Cassidy Polston – Chair, Faith Bice, Kendra Brull, Jacob Jones, Briana Hicks, Brook Langford, Tyler Dean, Tom Hayford

Conference will utilize Google Forms for registration. It is about done. Will be sent to directors to test. Don't share until told to do so in case there are bugs or something to fix.

Source of Champions: Colten Leech – Chair, Rustin Anderson, Briana Hicks, Stratton Walck,

Brandon Belt, Steve Densmore, Traci Middleton, Tyler Dean
Colton and Brandon have been working with Garrett Thomas to assist in promotion and marketing the SOC sale. Garrett should have them something soon.

Upcoming Brangus Journal Articles

Mar 2019 (due Feb 5)	Rustin
April 2019 (due Mar 5)	Allyson
May 2019 (due April 5)	Savannah

IJBBA Advisor Code of Conduct Agreement

A “Code of Conduct” for IJBBA advisors as discussed at the fall meeting has been prepared and provided to IJBBA Board of Directors and Advisors for review. Some of the advisors have already signed off.

A motion to adopt the IJBBA Advisors Code of Conduct Agreement was made by Cassidy Polston and seconded by Brianna Hicks. Motion passed unanimously.

IJBBA Publication

Show of Merit (Shreveport) – Faith Bice - due to Tyler by December 21.
San Antonio – TBD
Houston – TBD

Old Business

None

New Business

IJBBA Website – Discussed developing a new IJBBA website. juniorbrangus.com and juniorbrangus.org have been purchased by Tyler. We could use one as our site and park the other to where any hits to it will automatically go to the other. A new complete website will not happen overnight, but will be a priority as time allows. Need ideas from sites that board members like so that we can incorporate that content into our site.

A motion to establish utilize juniorbrangus.com as our website and move forward with its development was made by Savannah Scott and seconded by Cassidy Polston. Motion passed unanimously.

Upcoming Meetings

February 5, 2019 Conference Call
February 7-9, 2019 IBBA Convention, San Antonio, TX
Tyler needs to know who might be able to attend asap.
February 28-March 3, Houston Show 2019 in Houston, TX
Would like to have everyone in Houston on Thursday, February 28, 2019.
Tyler needs to know if anyone is planning on showing. He also needs to know about your travel plans for arrangements.

March 5, 2019 Conference Call - ?????

March 28-31, 2019, IJBBA Legacy Leadership Conference in Stillwater, Oklahoma

Would like to have everyone in Stillwater on Wednesday, March 27, 2019.

Briana Hicks unable to attend due to Austin Junior Brangus Show.

April 2, 2019 Conference Call - ?????

May 7, 2019 Conference Call

June 4, 2019 Conference Call

July 2, 2019 Conference Call

Everyone needs to get with Tyler about attending Houston, San Antonio and Legacy Leadership.

Announcements

Steve Densmore announced that Tommy Perkins has resigned.

New IBBA website is up, but registering calves is more complicated and process is slow right now.

**A motion to adjourn the meeting was made by Cassidy Polston and was seconded by Rustin Anderson.
The motion passed.**

The meeting was adjourned at 9:22 PM. by Kendra Brull.

Respectively Submitted,
Jacob Jones, Secretary

These minutes were read and approved by _____.
Kendra Brull, President